## **CeMAT ASIA 2021**

International trade show for Materials Handling, Automation Technology, Transport Systems and Logistics

26-29 October 2021 Shanghai New International Expo Centre (SNIEC)-CHINA

www.cemat-asia.com









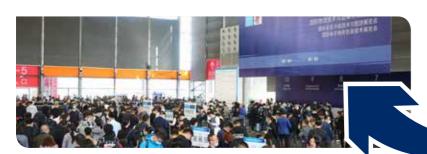




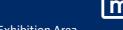
# CeMAT ASIA 2020: Brave the Wind and Waves

"The trade fair industry is always the magical place where people can find tremendous opportunities and unexpected connections. The crowds of visits strongly prove that our shows are still the leading platforms for manufactures to expand their business and exchange industrial perspective. Here, innovation and cooperation happen in every corner. It's so good to see that our shows win the trust and satisfaction by most of our participants in this challenging time."

- Gary Liu, Managing Director of Hannover Milano Fairs Shanghai



• 4-day Show Period



- Nearly **80,000** m2 Exhibition Area
- Over **700** Exhibitors











- **164** Buyer Delegations
- 324 Matchmaking Organized by the Organizers

- 30+ Overseas Buyers from 20+ Countries/
  Regions
- 410 Online Matchmaking Meetings



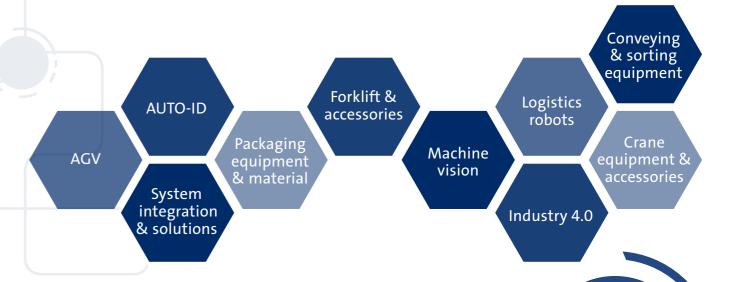


 Over 30 Concurrent Forums and Activities Covered Hot Topics such as, Pharmaceutical, Cold Chain, Food, Garment, Supply Chain, Intelligent Manufacturing etc.



## CeMAT ASIA 2021: The Future Look of "Smart Logistics"

A 360 Degree Exhibiting Platform with Precise Classification



## → Exhibitor Testimonials

Keywords: High Quality, Wide Media Coverage, Wind Vane of the Industry

Over 86% exhibitors closed onsite deal or received business intentions

#### Dr. Jens Hardenacke,

#### **SVP and Managing Director, China Dematic**

As an old friend of CeMAT ASIA, Dematic attaches great importance to the show every year. Through this platform, Dematic has met a lot of high-quality customers, learned their needs and suggestions, and continued to deepen localization and technological innovation. We wish CeMAT ASIA continue to be brilliant!

#### Xu Jiangtao,

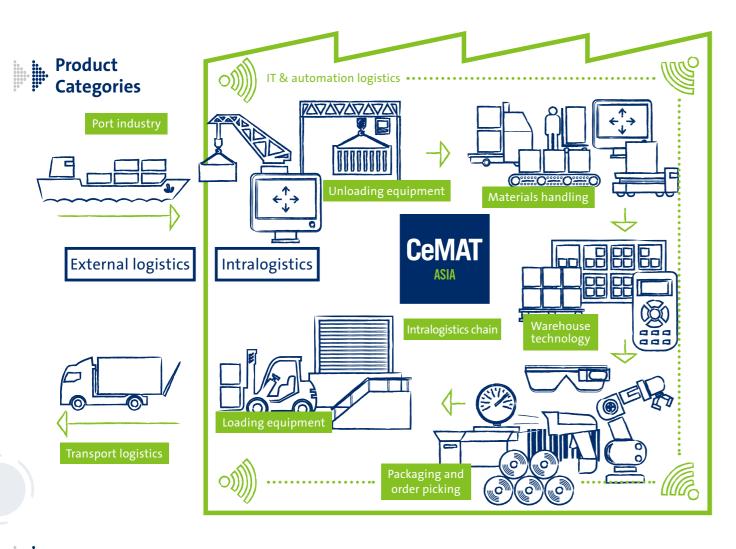
#### Deputy General Manager of Sales Company of Hangcha

As a regular exhibitor, Hangcha participated CeMAT AISA over a dozen of times along the years, we regard CeMAT ASIA as the barometer of the logistics industry. Countless visitors came to the show because of CeMAT ASIA's global influence, and we learned useful information, trends and development directions of logistics industry on the show. This year Hangcha occupied 1,400 sqm. exhibition area at CeMAT ASIA, our massive scale booth attracted attentions of the visitors. Through participating CeMAT ASIA we enhanced our brand and competitiveness, we will continuously pay attention to the progress of CeMAT ASIA and wish CeMAT ASIA a greater success

#### Mr. Bai Hongxing,

#### Vice President Wuxi Galaxis Technology Co., Ltd. / Headmaster of Artificial Intelligent Institute

This year, GALAXIS Technology presented our multi-shuttle and miniload SRM at the exhibition. Through CeMAT ASIA, we demonstrated our intelligent logistics solutions with high flexibility, high reliability and high cost efficiency, which has won the attention and favor of the visitors. Meanwhile, we obtained valuable clients and gained a lot! As the industry barometer, CeMAT ASIA always brings new technologies to participants and industry, and it's a very professional communication platform for logistics industry. We are Looking forward to witnessing the development of CeMAT ASIA 2021!





### Leading Exhibitors of CeMAT ASIA

#### Complete System for Warehouse Logistics and Warehouse **Workshop Equipment**

DEMATIC, DAIFUKU, SSI SCHAEFER, Muratec, Okamura, Swisslog, TGW, Vanderlande, Honeywell, Kunming Shipbuilding Equipment, JD, Beijing Material Handling Research Institute, Beijing Research Institution of Automation for Machinery Industry, Nti Logis-tech, Zhongding, CIMC, Galaxis, Zikoo, Phoebus, Vstrong, OMH, Ginfon, Speed, Master, Automha, Modula, SFA, FIVES, HUAZHANG, KENGIC, NEW BEIYANG, Anji Tech, GANGYU, Formosa Heavy, Industry, BlueSword, Mengli, Putian, Delmar, WayZim, GaoKowl, HAENEL, BPS, Megvii, Huaheng, Shenyang Aircraft Industry Group Logistics Equipment, Kardex, KNAPP, Yayi, Mongolian, Shitong, Jingxing, Yinfei, Quicktron, Prolog, Anhua, Liuwei, Wuhao, Lika, Dinghu, Pallet Shanghai, METTLER TOLEDO, Jinzhong Electronic, Hoemann, Kuofu, Spaciotend, RITE-HITE, AFL Door

#### **Material Handling and Equipment**

Linde, Toyota, Jungheinrich, Crown, Hangzhou Forklift Truck, BYD, Heli, Kalmer, Fantuzzi, Manitou, TCM, Doosan, NICHIYU, Vita, Hyundai, Xiamen heavy Industry, Longking heavy Industry, Liuzhou heavy Industry, Yituo, Feeler, Tailift, Kion Baoli, Shantui, CasCorp, Hoppecke, KAUP, Bolzoni Auramo, Pyroban, Miretti, CARREFFE, MAX Forklift, JXX, Shan- He, Ruyi, Noble, Dingli, Zhongli, JHL, HILECTRO, Efork Forklift, MiMA Forklift, Okura, Dacheng, Kaizhuoli, Tianneng, TVH, WeiChai, Jiachen, Jiali, MARSHELL, Grammer, Jtekt, Enersys, Mahle, HAWE 

#### **Conveying Equipment and Accessories**

InterRoll, Delmar, HoungFuh, JiaCheng, HUANAN XINHAI, Shuangqi, Dijie, Habasit, Dakang, BETTER CONVEY, Xianglong, Apollo, Winroller, SENAD, Flexmove, ITOH, TUNGRAY, Yongli, AA, Baoyu, ITT, Portec, Dingneng, Zhongyou, Vanriet, Intralox

**Crane and Accessories** 

Mascus, Demag, Kone, SWF, KITO, Gorbel, STAHL, Yale, G.H., Gosan, KULI, HBC, Hetronic, JAY, Cattron-Theimeg, CAVOTEC, NBB, AUTEC, Bada, Sanma, Shuangniao, Huade, Nuowei, ABM, Gorbel. Herolift, KACC



ZEBRA, Turck, KEYENCE, Leuze, sick, Panasonic, Phoenix, Autonics, wago, Toshiba-Tec, Cinetic, P+F, Cognex, Balluff, ifm, Aioi, ISA, atop, Fujitsu, BBS, Nankai Gede, ChineTec, Systron, Ark Tech, Wolco, China Merchats DC,

Boke, JinDong, Kangshiteng, Cab, DIGI, Marc, Global

#### Warehouse Robots and AGV

ABB, Fanuc, Egemin, Axter, Bluebotics, Oppent, Schabmüller, Kollmorgen, SEW, MEIDEN, Kawasaki, Quicktron, Geek+, Haikang, Muxing, Malu Innovation, HAI ROBOTICS, Bito Robotics, Guozi, Mooe, Lingniao, ForwardX, Mach-Mind AE CORP, Lingong intelligent, IPLUSMOBOT, Harbin Institute of Technology, SUZHOU AGV, OX Pont, Navagraha, UISEE, ForwardX, Multiway, Jiateng, SEER, Standard, Robots, HiCTRL, Bozhong, Vision Nav,

Siwei, Lizi, Haitong, Jingyuan, Libiao, Casun, Kuaijie

#### **Automated Packaging Equipment and Material**

YoungSun, Zhongya, Yuanxu Pack, Leadoin, Shenlan, Zongyi Pack, Gurki, Speed Packing, B+Z, BINGJIA, Leechan, Ring Pack, JAGPACK, Redtek, Xutian,

\*The company listed above were not in particular order.

#### Right to Make Purchase **Decisions**

84%

84% of visitors have direct or indirect influence on purchasing decisions.

#### **♦** Key Interested Fields of Visitors (top 6)

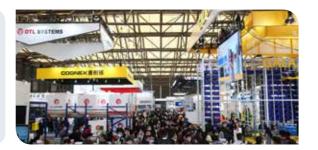
Warehouse technology and factory equipment	43.2%	
Material Handling technologies, warehouse technologies and logistics system	40.5%	
Mechanic material handling equipment	35.8%	
Conveying and sorting equipment and components	33.8%	
Logistics service and outsourcing	30.3%	
Logistics robots and AGV	26.6%	

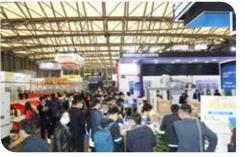


#### Keywords: New Technologies, Professionalism, New Trends

#### Shanghai Lantu Information Technology Co.,Ltd. Mr. Yang

Since 2016 staff of our logistics department has visited CeMAT ASIA every year, we made contact with numerous suppliers and learned a lot of advancing logistics technologies and concepts. Those information helped us with our warehousing and automatic logistics projects, eg., the first fully automated tire packaging line, Wuhan's first fully automated warehouse etc.





#### **Amorepacific** Mr. Yang

First of all we would like to thank the organizer for their invitation and reception. Compare with previous years, this year CeMAT ASIA showcased more professional and cutting-edge technologies, eg., fully automated processing line (from packaging, production to material handling and warehousing), it also showed the future look of logistics industry to the participants. At the show we also got contact with valuable business partners, planed strategic and long-term cooperation with them.

#### Shentong Express Co., Ltd. Mr. Zhang

Thanks for the invitation, we were truly benefited from the visit. We believe the information we obtained on the show would help us on our equipment upgrading and automation projects. We will be happy to see more frequented shows with advancing R&D results of logistics industry.



## → Buyers from Diversified Industries (Part List)





























































































\*In particular order

# Show Highlights Activities beyond the Exhibition



#### Onsite Activity: CeMAT ASIA Innovation Salon

Founded in 2014, CeMAT ASIA innovation salon focused on the users' industries eg., artificial intelligence, no-man retailing, supply chain, automobile & components, fresh & raw food cold chain logistics, garment & shoes, food, pharmaceutics etc. and invited well-known experts to share their visions and opinions in the related fields, the experts were from global leading logistics industry organizations, such as, China Society of Logistics, Association within VDMA (German Engineering Federation), Materials Handling and Intralogistics, China-Germany Intelligent Technology Doctoral Institute, Shanghai Robot Industrial Technology Research Institute etc. In the meanwhile more and more leading logistics companies such as, JD, FAW-Volkswagen, GOME, Freshippo, Chia Tai Group, were willing to share their technologies and successful practices at the innovation salon. The three-day event has built its own eco-system and attracted over 15,000 participants in its 7-year operation.

















## Online Live Broadcasting: CeMAT ASIA Online Meetings

In 2020, there have been a total of 4 online live broadcast sharing sessions, covering the topics of supply chain, logistics 4.0, cold chain, industrial manufacturing, etc. Representatives from logistics related industry organizations and companies shared their key points and representatives from logistics enterprises eg., Hikrobot, Prolog, Hangcha Group, HAWE, Zhongda Leader, Donghua Chain Group etc. participated the online broadcasting.





Nearly **20,000** Online Participators

14 Theme Sharing Sessions

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### Offline Activity: CeMAT ASIA "Afternoon Tea"

Except the concurrent onsite conferences and forums, CeMAT ASIA also provide regular offline events and exchanging platforms during the year for buyers, exhibitors and partners. In the relaxing atmosphere, CeMAT ASIA "Afternoon Tea" operated once two months with selected topics, this activity was well appraised by the industry peers.







Over **200** Invited Guests from Different Field of Logistics Industry Participated This Event.

## Concurrently Held Branded Industry Shows Bring the Benefits of the Synergies



Concurrent Shows
Facilitate the Extension of
the Industry Value Chain

















## PTC A online the b

PTC ASIA and CeMAT ASIA conducted joint online live broadcasting for the first time, the broadcasting invited 5 speakers and delivered 4 presentations to the upstream and downstream industrial audiences, it was viewed 5,989 times, and acquired over 100 interactive comments. This online event was highly appraised by the

Joint Online Live Broadcasting

3 July, 2020

#### The Cheer-up Plan 9 July, 2020

participants.

After the sudden disruption of the CO-VID-19 pandemic, to boost the confidence of the industry, PTC ASIA, Ce-MAT ASIA and ComVAC ASIA initiated the synergy program, by collecting and thoroughly distributing the positive news, the program helped the industry to regain confidence.

#### Media Day 17 September, 2020

The joint media day of PTC ASIA, CeMAT ASIA and ComVAC ASIA invited association leaders, industry medias and exhibition partners to deliver valuable information to the industry, helped to boost the confidence and warmed up for the upcoming shows.



**Orientated Visitor Invitation** 

**Precise Matchmaking Service** 

**Dedicated Customer Invitation** 

**Tailor Made Marketing Promotion** 

Wide Media Coverage, Full Industry Attraction







Overseas Social Media Platform: Facebook, Twitter,Linkedin Impression 100,000+ Followers 55.500+



汉诺威工业系列展

媒体日活动





Exhibition Official Website, Official WeChat Account, Industry Media Partners

Website Impression 388,000+ WeChat Posts Reading 70,000+ Media Partners 70+







Toutiao, Tiktok, Bilibili
Main Page Impression 17,143,953+
Content View 100,000+





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#### Supporters

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Ministry of Railways of PRC
The State Bureau of Supplies Reserve
PLA General Logistics Department
China Packaging Federation

China National Food Industry Association China Railway Materials Circulation Association

China Communications and Transportation Association
China Materials Storage and Transportation Association (CMSTA)

Construction Industry Association of China

Shanghai Logistics Association Shanghai Waigaoqiao (Group) Co., Ltd.

China National Water Resources & Electric Power

Materials & Equipment Association

Materials Handling and Logistics Technology Association within

the VDMA (German Engineering Federation)

Material Handling Industry of America

Asian-Pacific Logistics Federation (APLF)

European Federation of Materials Handling (FEM)

United States of America-China Chamber of Commerce



<sup>\*</sup> On behalf of Hannover Milano Fairs Shanghai